A6025-5

INVESTMENT COMPANY INSTITUTE

TRENDS IN MUTUAL FUND ACTIVITY

SEPTEMBER, 1984

Research Department

TABLE 1

MONTHLY STATISTICS OF OPEN-END COMPANIES
(EXCLUDING SHORT-TERM FUNDS) *
(ALL DOLLAR FIGURES IN MILLIONS)

	SEP-84	AUG-84R	SEP-83
TOTAL SALES OF SHARES (1)	$ 2,796.9	4,220.7	2,799.2
NEW SALES	$ 2,452.1	3,785.0	2,551.3
REINVESTED DIVIDENDS	$ 344.7	435.7	248.0
SALES DUE TO EXCHANGES (1)	$ 1,446.5	3,121.8	1,921.4
EXCHANGES AS A PERCENT OF TOTAL SALES PLUS EXCHANGES	34.1%	42.5%	40.7%
REDEMPTIONS OF SHARES	$ 1,661.7	1,604.4	992.1
HOLDINGS OF CASH AND SHORT-TERM SECURITIES	$ 12,097.9	12,698.3	8,867.6
TOTAL NET ASSETS	$ 128,562.1	128,209.4	109,455.4
REDEMPTIONS AS A PERCENT OF AVERAGE NET ASSETS (2)	14.8%	14.5%	15.7%
LIQUIDITY ASSET RATIO (3) (EQUITY AND BALANCED FUNDS)	9.3%	9.7%	8.6%
PURCHASES OF COMMON STOCK	$ 3,921.2	7,684.1	4,709.8
SALES OF COMMON STOCK	$ 4,170.3	4,983.8	3,490.2
PURCHASES OF OTHER SECURITIES	$ 5,770.8	6,157.5	3,705.9
SALES OF OTHER SECURITIES	$ 4,193.2	5,239.9	2,850.2
NUMBER OF FUNDS	783	770	620

---

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

(1) TOTAL SALES FIGURES EXCLUDE:
  (A) REINVESTMENT OF CAPITAL GAINS DISTRIBUTIONS.
  (B) SALES DUE TO EXCHANGES FROM ONE FUND TO ANOTHER IN THE SAME GROUP.
  (C) REDEPOSITS UNDER SINGLE PAYMENT CONTRACTUAL PLANS.
  (D) OTHER MISCELLANEOUS SOURCES OF SHARE ISSUE-MERGERS AND ACQUISITIONS, ETC.

(2) REDEMPTIONS FOR THE TWELVE MONTHS ENDING ON THE THREE DATES SPECIFIED AS A PERCENT OF AVERAGE NET ASSETS AT THE BEGINNING AND END OF THESE PERIODS.

(3) HOLDINGS OF CASH AND SHORT-TERM SECURITIES AS A PERCENT OF TOTAL NET ASSETS; INCLUDES AGGRESSIVE GROWTH, GROWTH, GROWTH AND INCOME, AND BALANCED FUNDS.

TABLE 2
SALES AND REDEMPTIONS CLASSIFIED BY
METHOD OF DISTRIBUTION AND INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	TOTAL SALES INCLUDING REINVESTED DIVIDENDS			TOTAL SALES LESS REINVESTED DIVIDENDS			REDEMPTIONS		
	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83
TOTALS FOR ICI REPORTERS	$ 2,796.9	$ 4,220.7R	$ 2,799.2	$ 2,452.1	$ 3,785.0R	$ 2,551.3	$ 1,661.7	$ 1,604.4R	$ 992.1
METHOD OF DISTRIBUTION:									
BROKER-DEALER (1)	1,644.8	2,322.6	1,589.7	1,455.4	2,076.2	1,468.0	1,003.2	926.0	549.4
DIRECT SELLING	207.4	296.0	226.9	139.4	203.8	173.8	118.6	126.0	102.6
NO-LOAD	943.3	1,600.6R	982.5	856.7	1,503.8R	909.4	529.6	544.3R	334.0
OTHER	1.4	1.5	0.2	0.7	1.2	0.0	10.3	8.2	6.1
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	374.9	907.0	632.1	351.0	844.0	619.7	312.6	187.1	161.0
GROWTH	298.3	608.2R	435.2	271.0	557.7	422.4	341.2	287.4	191.6
GROWTH & INCOME	379.1	644.7R	439.7	337.0	577.3R	386.8	270.3	352.8R	195.5
BALANCED	31.4	13.5	24.6	5.7	7.0	4.9	23.0	24.9	21.1
INCOME	663.6	808.3	327.4	607.0	750.6	298.9	219.6	260.4	91.8
CORPORATE BOND	225.5	292.2	224.7	156.0	200.4	166.7	115.3	127.3	114.3
LONG-TERM MUNICIPAL BOND	701.2	795.9	614.3	603.2	709.9	552.1	350.5	335.5	204.1
OPTION/INCOME	122.9	150.7	101.2	121.2	138.2	99.9	29.3	20.1	12.6

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

** EXCHANGE FUNDS NOT OFFERING NEW SHARES

(1) INCLUDES FUND ORGANIZATIONS WHICH UTILIZE 12(b)1 PLANS TO COMPENSATE DEALERS AND REGISTERED REPRESENTATIVES. INVESTORS WHO ACQUIRE THESE FUNDS PURCHASE THEM AT NET ASSET VALUE.

TABLE 2A
EXCHANGES INTO AND OUT OF THE FUNDS
CLASSIFIED BY METHOD OF DISTRIBUTION AND INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	EXCHANGES INTO THE FUNDS **			EXCHANGES OUT OF THE FUNDS **		
	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83
TOTALS FOR ICI REPORTERS	$ 1,446.5	$ 3,121.8R	$ 1,921.4	$ 1,824.9	$ 1,343.6R	$ 1,002.1
METHOD OF DISTRIBUTION:						
BROKER-DEALER (1)	415.8	1,316.6	775.2	528.8	215.1	277.2
DIRECT SELLING	33.5	98.8	75.3	45.5	49.3	44.7
NO-LOAD	997.2	1,706.4R	1,070.9	1,250.6	1,079.1R	680.2
OTHER	0.0	0.0	0.0	0.0	0.0	0.0
INVESTMENT OBJECTIVE:						
AGGRESSIVE GROWTH	211.7	1,304.9	669.5	359.5	145.8	173.3
GROWTH	174.4	596.0	380.6	313.6	182.0	169.2
GROWTH & INCOME	635.6	783.0R	497.2	783.5	601.5R	409.1
BALANCED	0.6	1.6	1.6	3.5	4.2	4.8
INCOME	60.1	63.5	25.7	48.0	47.5	37.0
CORPORATE BOND	83.6	104.9	81.0	60.9	83.3	61.0
LONG-TERM MUNICIPAL BOND	271.7	257.2	263.8	252.6	274.1	145.6
OPTION/INCOME	8.9	10.6	1.9	3.4	5.2	2.1

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

** EXCHANGES INTO FUNDS (SALES) DO NOT EQUAL EXCHANGES OUT OF FUNDS (REDEMPTIONS) BECAUSE DATA FOR MONEY MARKET AND LIMITED MATURITY MUNICIPAL BONDS ARE EXCLUDED

(1) INCLUDES FUND ORGANIZATIONS WHICH UTILIZE 12(b)1 PLANS TO COMPENSATE DEALERS AND REGISTERED REPRESENTATIVES. INVESTORS WHO ACQUIRE THESE FUNDS PURCHASE THEM AT NET ASSET VALUE.

TABLE 3
TOTAL ASSETS, LIQUID ASSETS, AND LIQUIDITY RATIOS CLASSIFIED BY
METHOD OF DISTRIBUTION AND INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	TOTAL ASSETS			LIQUID ASSETS			LIQUIDITY RATIOS **		
	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83
TOTALS FOR ICI REPORTERS	$ 128,562.1	$ 128,209.4R	$109,455.4	$ 12,097.9	$ 12,698.3R	$ 8,867.6	9.4%	9.9%	8.1%
METHOD OF DISTRIBUTION:									
BROKER-DEALER (1)	72,581.3	72,254.5	59,635.4	6,569.3	6,933.9R	4,634.8	9.1	9.6	7.8
DIRECT SELLING	15,092.3	15,125.5	14,292.2	2,407.7	2,513.4	1,259.5	16.0	16.6	8.8
NO-LOAD	39,041.3	38,947.8R	33,599.8	3,006.2	3,132.9R	2,871.9	7.7	8.0	8.5
OTHER	1,847.2	1,881.7	1,928.0	114.8	118.0	101.4	6.2	6.3	5.3
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	19,822.0	20,338.0R	17,960.1	2,176.3	2,429.9R	1,654.3	11.0	11.9R	9.2
GROWTH	26,853.5	27,401.9	25,236.8	2,980.5	2,936.1	2,522.8	11.1	10.7	10.0
GROWTH & INCOME	30,659.3	31,121.0	29,193.7	2,178.6	2,331.3	2,183.2	7.1	7.5	7.5
BALANCED	3,095.6	3,105.0	3,286.4	167.4	271.4	135.6	5.4	8.7	4.1
INCOME	14,447.7	13,429.9	7,831.3	1,228.6	1,363.5	368.0	8.5	10.2	4.7
CORPORATE BOND	11,965.9	11,698.2	10,882.4	1,626.8	1,751.9R	831.5	13.6	15.0	7.6
LONG-TERM MUNICIPAL BOND	18,724.5	18,206.1	13,466.1	1,411.9	1,405.4	992.5	7.5	7.7	7.4
OPTION/INCOME	2,993.7	2,909.3	1,598.7	327.9	208.7	179.8	11.0	7.2	11.2

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

** LIQUID ASSETS -- HOLDINGS OF CASH AND SHORT-TERM SECURITIES -- AS A PERCENT OF TOTAL ASSETS

*** EXCHANGE FUNDS NOT OFFERING NEW SHARES

(1) INCLUDES FUND ORGANIZATIONS WHICH UTILIZE 12(b)1 PLANS TO COMPENSATE DEALERS AND REGISTERED REPRESENTATIVES. INVESTORS WHO ACQUIRE THESE FUNDS PURCHASE THEM AT NET ASSET VALUE.

TABLE 4
PORTFOLIO ACTIVITY
CLASSIFIED BY INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	COMMON STOCK PURCHASES *			COMMON STOCK SALES *			NET PURCHASES *		
	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83
TOTALS FOR ICI REPORTERS**	$ 3,921.2	$ 7,684.1	$ 4,709.8	$ 4,170.3	$ 4,983.8	$ 3,490.2	$ -249.1	$ 2,700.3	$ 1,219.6
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	1,133.0	2,683.3	1,408.4	966.2	1,251.9	683.1	166.8	1,431.4	725.3
GROWTH	1,152.9	2,766.4	1,665.2	1,345.2	1,669.9	1,317.1	-192.4	1,096.5	348.1
GROWTH & INCOME	1,034.0	1,450.1	1,045.8	896.6	1,399.9	1,027.5	137.4	50.1	18.4
BALANCED	86.4	114.7	128.9	91.3	102.2	112.8	-4.9	12.5	16.1
INCOME	108.9	173.8	162.7	122.9	201.7	179.3	-14.0	-28.0	-16.6
CORPORATE BOND	8.3	3.9	14.4	11.6	11.7	14.9	-3.3	-7.7	0.5
LONG-TERM MUNICIPAL BOND	0.0	0.0	0.2	396.4	0.0	0.2	-396.4	0.0	0.0
OPTION/INCOME	397.8	492.0	284.2	340.0	346.5	155.3	57.8	145.5	128.9

	OTHER SECURITY PURCHASES *			OTHER SECURITY SALES *			NET PURCHASES *		
	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83	SEP-84	AUG-84	SEP-83
TOTALS FOR ICI REPORTERS**	$ 5,770.8	$ 6,157.5	$ 3,705.9	$ 4,193.2	$ 5,239.9	$ 2,850.2	$ 1,577.6	$ 917.7	$ 855.7
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	99.0	199.7	49.2	109.7	198.1	85.2	-10.7	1.6	-36.0
GROWTH	156.6	293.9	19.9	248.7	261.8	83.3	-92.1	32.1	-63.4
GROWTH & INCOME	183.6	213.5	156.9	125.5	277.3	64.0	58.1	-63.8	92.9
BALANCED	151.6	104.6	94.9	126.7	138.5	80.4	24.9	-33.9	14.5
INCOME	1,809.4	1,934.1	674.7	1,143.5	1,509.0	559.0	665.9	425.0	115.8
CORPORATE BOND	1,202.9	1,399.5	1,292.7	927.2	1,427.0	1,086.0	275.6	-27.5	206.6
LONG-TERM MUNICIPAL BOND	2,161.4	2,008.5	1,417.5	1,497.6	1,377.4	891.7	663.8	631.2	525.9
OPTION/INCOME	6.5	3.8	0.0	14.2	50.9	0.7	-7.7	-47.1	0.7

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS.

** ASSETS OF MEMBER FUNDS REPORTING PORTFOLIO ACTIVITY FOR ABOUT 90% OF THE INSTITUTE'S MEMBERSHIP.

TABLE A
MONTHLY STATISTICS
LIMITED MATURITY MUNICIPAL BONDS *
(DOLLAR FIGURES IN MILLIONS)

	SEP-84	AUG-84	SEP-83
CHANGE IN NET ASSETS DURING THE MONTH	$ -298.1	$ -127.1	$ -295.1
TOTAL NET ASSETS	22,508.9	22,806.9	16,527.2
TOTAL SALES	4,294.6	4,797.6	3,154.7
REGULAR SALES OF SHARES	4,235.9	4,735.7	3,115.9
REINVESTMENT OF INVESTMENT INCOME	58.8	61.9	38.8
TOTAL REDEMPTIONS	4,523.3	4,892.4	3,420.2
EXCHANGES (NOT INCLUDED IN SALES-REDEMPTION FIGURES ABOVE)			
SALES DUE TO EXCHANGES	176.3	160.7	96.5
REDEMPTIONS DUE TO EXCHANGES	169.6	173.7	126.3
NUMBER OF FUNDS	93	90	58

* THE AVERAGE MATURITY OF THE PORTFOLIO IS GENERALLY LESS THAN TWO YEARS

TABLE B

MONTHLY STATISTICS OF MONEY MARKET FUNDS

(DOLLAR FIGURES IN MILLIONS)

	SEP84	AUG84	SEP83
CHANGE IN NET ASSETS DURING THE MONTH	$ 3,354.8	$ -1,251.4	$ -1,657.7
TOTAL NET ASSETS (1) (AT MONTH END)	182,760.1	179,405.3	163,006.0
DISTRIBUTION OF ASSETS (AT MONTH END)			
U.S. TREASURY BILLS	9,832.2	12,039.6	20,690.6
OTHER TREASURY SECURITIES	3,785.9	2,494.1R	1,383.6
OTHER U.S. SECURITIES	18,082.7	17,019.5R	12,022.0
REPURCHASE AGREEMENTS	20,549.3	21,190.2	14,798.6
COMMERCIAL BANK CD (2)	15,111.8	15,418.4	21,383.0
OTHER DOMESTIC CDS (3)	4,519.8	5,280.5	3,122.7
EURODOLLAR CD (4)	23,664.5	23,411.7	19,890.0
COMMERCIAL PAPER	68,566.6	61,587.3	51,233.1
BANKERS' ACCEPTANCES	17,170.9	18,288.5	17,556.8
CASH RESERVES	-617.6	-502.1	-939.8
OTHER	2,094.0	3,177.7	1,865.4
AVERAGE MATURITY OF PORTFOLIO (5) (NUMBER OF DAYS)	39	38	37
NUMBER OF ACCOUNTS OUTSTANDING	13,109,857	13,035,756	12,342,389
NUMBER OF FUNDS	326	326	303

(1) ESTIMATES OF TOTAL NET ASSETS ARE AS OF THE END OF THE MONTH. FUNDS REPORTING TO THE INSTITUTE ACCOUNT FOR APPROXIMATELY 98 PERCENT OF ASSETS OF ALL MONEY MARKET FUNDS.

(2) COMMERCIAL BANK CDS ARE THOSE ISSUED BY AMERICAN BANKS LOCATED IN THE U.S.

(3) OTHER DOMESTIC CDS INCLUDE THOSE ISSUED BY S&L'S AND AMERICAN BRANCHES OF FOREIGN BANKS.

(4) EURODOLLAR CDS ARE THOSE ISSUED BY FOREIGN BRANCHES OF DOMESTIC BANKS AND SOME ISSUED BY CANADIAN BANKS; THIS CATEGORY INCLUDES SOME ONE DAY PAPER.

(5) MATURITY OF EACH INDIVIDUAL SECURITY IN THE PORTFOLIO AT END OF MONTH WEIGHTED BY ITS VALUE.

INVESTMENT COMPANY INSTITUTE
1775 K STREET N.W.
WASHINGTON, D.C. 20006

TABLE C

SALES AND REDEMPTIONS OF MONEY MARKET FUNDS

(DOLLAR FIGURES IN MILLIONS)

	SEP84	AUG84	SEP83
TOTAL SALES	$ 42,826.7	$ 46,776.9	$ 37,959.9
REGULAR SALES OF SHARES	41,567.6	45,598.4	36,870.2
REINVESTMENT OF INVESTMENT INCOME	1,259.2	1,178.6	1,089.7
TOTAL REDEMPTIONS	$ 39,962.6	$ 45,948.0	$ 38,588.8
EXCHANGES (NOT INCLUDED IN ABOVE FIGURES)			
SALES DUE TO EXCHANGES	$ 1,755.3	$ 1,402.9	$ 880.1
REDEMPTIONS DUE TO EXCHANGES	$ 1,446.4	$ 3,334.1	$ 1,796.2